## Interim Report Q2 2016

19 July 2016

The global leader in door opening solutions

## Strong growth in mature markets

### Second quarter

- Net sales increased by 5% to SEK 17,894 M (17,082), of which 4% (4) was organic growth and 4% (3) was acquired growth
- Strong growth in Americas, EMEA and Global Technologies and good growth in Entrance Systems
- Negative growth in Asia Pacific owing to weak demand in China
- Contracts have been signed for the acquisition of six companies with combined expected annual sales of about SEK 950 M
- Operating income (EBIT) increased by 6% to SEK 2,910 M (2,742). The operating margin was 16.3% (16.1)
- Net income amounted to SEK 2,026 M (1,888)
- Earnings per share rose by 7% and amounted to SEK 1.82 (1.70)
- The quarter's operating cash flow increased by 27% to SEK 2,519 M (1,991).

Organic growth

+4%

Operating income

+6%

Earnings per share

+7%

### Sales and income

	Second quarter First half-year					
	2015	2016	Δ	2015	2016	Δ
Sales, SEK M	17,082	17,894	5%	32,334	33,785	4%
Of which:						
Organic growth	656	650	4%	1,336	1,099	4%
Acquisitions	453	593	4%	829	1,083	3%
Exchange-rate effects	2,008	-431	-3%	3,900	-730	-3%
Operating income (EBIT), SEK M	2,742	2,910	6%	5,071	5,321	5%
Operating margin (EBIT), %	16.1%	16.3%		15.7%	15.7%	
Income before tax, SEK M	2,551	2,729	7%	4,735	4,938	4%
Net income, SEK M	1,888	2,026	7%	3,504	3,664	5%
Operating cash flow, SEK M	1,991	2,519	27%	2,511	3,017	20%
Earnings per share (EPS), SEK	1.70	1.82	7%	3.15	3.30	5%

## Comments by the President and CEO

"The second quarter of the year showed strong demand for ASSA ABLOY," says Johan Molin, President and CEO. "The mature markets in general produced strong growth, something we have not seen since the financial crisis, at the same time as the emerging markets continued their slowdown. Sales increased by 5% during the quarter, of which 4% was organic growth. Operating income outstripped sales growth and increased by 6%.

"Organic growth during the quarter was affected by a positive calendar effect of approximately one day. In Americas, EMEA and Global Technologies an encouraging sales growth continued, while Entrance Systems showed a rather weaker growth. The downturn in Asia Pacific continued because of a weak demand situation, especially in China. The emerging markets also remained weak, but with some bright points in eastern Europe and in Latin America apart from Brazil.

"ASSA ABLOY has once again been named as one of the world's one hundred most innovative companies by Forbes magazine. It is pleasing to see that our innovative new products are growing strongly. During the quarter a so-called multi-family solution was launched, whereby ASSA ABLOY for the first time offers a total solution for multi-family buildings where all lock units are both electronic and connected. The electronic content is growing steadily on the market, and there is great potential for the future.

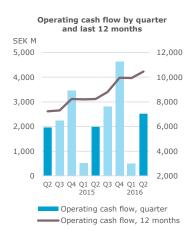
"A further six companies were acquired during the quarter. Consolidation of the market for entrance automation continued with the acquisition of Nassau, which is a regional leader primarily in Denmark. Another interesting acquisition was the company Mauer, the market leader in locks in Bulgaria. ASSA ABLOY has been building a market leadership in eastern Europe for a number of years, which Mauer complements very well.

"Operating income for the quarter increased by 6%. At the same time the operating margin rose to 16.3% in spite of negative effects from both acquisition dilution and exchange-rate effects. The improvement in the margin was mainly due to good organic growth of 4% and lower raw-material costs.

"My judgment is that the global economic trend remains weak, but with a positive trend in America and parts of Europe. Elsewhere, many of the emerging markets are stagnating. However, our strategy of expanding on the emerging markets remains unchanged, since in the long term they are expected to achieve very good economic growth. We are also continuing our investments in new products, especially in the growth area of electromechanics."







## Second quarter

The Group's sales totaled SEK 17,894 M (17,082). Organic growth for comparable units was 4% (4). Acquired units contributed 4% (3). Exchange-rate effects had an impact of SEK -431 M (2,008) on sales, that is -3% (15). Operating income before depreciation and amortization, EBITDA, amounted to SEK 3,305 M (3,117). The corresponding EBITDA margin was 18.5% (18.2). The Group's operating income, EBIT, amounted to SEK 2,910 M (2,742). The operating margin was 16.3% (16.1).

Net financial items amounted to SEK -181 M (-191). The Group's income before tax was SEK 2,729 M (2,551), an improvement of 7% compared with last year. Exchange-rate effects had an impact of SEK -77 M (278) on income before tax. The profit margin was 15.2% (14.9). The estimated underlying effective tax rate on an annual basis was 26% (26). Earnings per share amounted to SEK 1.82 (1.70), an increase of 7% compared with last year.



### First half-year

The Group's sales for the first half of 2016 totaled SEK 33,785 M (32,334), representing an increase of 4%. Organic growth was 4% (4). Acquired units contributed 3% (3). Exchange-rate effects had an impact of SEK -730 M (3,900) on sales, that is -3% (16), compared with the first half of 2015.

Operating income before depreciation and amortization, EBITDA, for the half-year amounted to SEK 6,092 M (5,776). The corresponding margin was 18.0% (17.9). The Group's operating income, EBIT, amounted to SEK 5,321 M (5,071), which was an increase of 5% compared with last year. The corresponding EBIT operating margin was 15.7% (15.7).

Earnings per share for the first half-year increased to SEK 3.30 (3.15), a rise of 5% compared with last year. Operating cash flow totaled SEK 3,017 M (2,511).

### Restructuring measures

Payments related to all existing restructuring programs amounted to SEK 50 M in the quarter. The restructuring programs proceeded according to plan and led to a reduction in personnel of 149 people during the quarter and 11,356 people since the projects began in 2006.

At the end of the second quarter provisions of SEK 395 M remained in the balance sheet for carrying out the programs.

## Comments by division

### **EMEA**

Sales for the quarter in EMEA division totaled SEK 4,234 M (4,068), with organic growth of 6% (5). The markets in Scandinavia, Finland, Africa, Germany, Iberia and eastern Europe showed strong growth. Britain, Benelux, France, Italy and Israel showed good growth. The positive trend for electromechanical products continued. Acquired growth amounted to 1% (2). Operating income totaled SEK 649 M (614), which represented an operating margin (EBIT) of 15.3% (15.1). Return on capital employed amounted to 18.4% (17.4). Operating cash flow before interest paid totaled SEK 581 M (355).

### **Americas**

Sales for the quarter in Americas division totaled SEK 4,291 M (3,953), with organic growth of 8% (5). Growth was strong for Security doors, Electromechanical products, the Residential market, Mexico and South America, apart from Brazil which was negative. Traditional lock products, High-security products and Canada showed good growth. Acquired growth amounted to 3% (2). Operating income totaled SEK 949 M (870), which represented an operating margin (EBIT) of 22.1% (22.0). Return on capital employed amounted to 26.0% (24.5). Operating cash flow before interest paid totaled SEK 1,127 M (955).

### Asia Pacific

Sales for the quarter in Asia Pacific division totaled SEK 2,518 M (2,793), with organic growth of -6% (-2). Sales in the Pacific showed strong growth, while the trend was good in South-East Asia and Korea. China continued to show a negative sales trend due to low domestic demand. Acquired growth amounted to 1% (9). Operating income totaled SEK 355 M (403), which represented an operating margin (EBIT) of 14.1% (14.4). Return on capital employed amounted to 11.5% (14.0). Operating cash flow before interest paid totaled SEK 362 M (261).

### **Global Technologies**

Sales for the quarter in Global Technologies division totaled SEK 2,424 M (2,315), with organic growth of 5% (10). Access Control (PACS), Government ID and Quantum Secure showed strong growth within HID Global. Identification Technology (IDT) and AdvanIDe showed growth. IAM Solutions showed weakening sales. Hospitality showed stable performance. Acquired growth amounted to 2% (3). Operating income amounted to SEK 447 M (417), which represented an operating margin (EBIT) of 18.5% (18.0). Return on capital employed amounted to 17.4% (16.9). Operating cash flow before interest paid totaled SEK 320 M (155).

### **Entrance Systems**

Sales for the quarter in Entrance Systems division totaled SEK 4,767 M (4,325), with organic growth of 4% (5). Sales for Door automation, High-speed doors and European industrial doors increased strongly while growth for 4Front, Amarr and Ditec was good. Sales weakened for the Residential market in Europe. Acquired growth amounted to 8% (0). Operating income totaled SEK 628 M (556), which represented an operating margin (EBIT) of 13.2% (12.9). Return on capital employed amounted to 13.7% (13.1). Operating cash flow before interest paid totaled SEK 632 M (603).

### Acquisitions and disposals

A total of three minor acquisitions were consolidated during the quarter. The combined acquisition price for the companies acquired in the first half-year amounted to SEK 1,450 M, and preliminary acquisition analyses indicate that goodwill and other intangible assets with indefinite useful life amount to SEK 1,043 M. The acquisition price is adjusted for acquired net debt and estimated deferred considerations. Estimated deferred considerations amount to SEK 178 M.

The contract for the sale of the Group's Car Locks business was signed with the Japanese company Alpha Corporation in March. The transaction is expected to be completed in the third quarter of 2016 and is dependent on approval by the appropriate authorities. From 1 January the business has been reclassified under 'Assets held for sale' in accordance with IFRS 5. As a result, net sales for the half-year fell by SEK 287 M compared with the previous year.

## Organization

Christophe Sut has been appointed Executive Vice President and Head of the Hospitality business unit within Global Technologies from 10 July 2016. He succeeds Tim Shea, who is retiring. Christophe Sut has worked in several different posts at ASSA ABLOY since 2001 and was most recently Head of Business Development and Technology in the Hospitality business unit. Christophe Sut has an M.Sc. in Marketing and Sales and a Bachelor's degree in Language and Mathematics.

## Sustainable development

Reduced quantities of waste are an important part of ASSA ABLOY's long-term work to reduce the Group's total environmental impact. The Group's manufacturing plants are responsible for the greater part of the waste material. More and more plants are working with the principle that no waste should go to landfill. In the EMEA division, 15 plants have recently been certified by the Carbon Trust as achieving 'Zero Waste to Landfill'. The certification means that at least 95% of the total amount of waste is separated into a number of different fractions and recycled. Other ASSA ABLOY divisions are evaluating similar certification of their plants.

In parallel with a more effective sorting of waste, other activities to reduce amounts of waste are in hand, for example through the use of returnable

packaging for purchased components. The Group's target is to reduce the amount of waste relative to the size of the business by 20% by the end of 2020.

### Parent company

Other operating income for the Parent company ASSA ABLOY AB totaled SEK 1,963 M (1,518) for the first half-year. Operating income for the first half-year amounted to SEK 875 M (524). Investments in tangible and intangible assets totaled SEK 7 M (7). Liquidity is good and the equity ratio was 42.9% (41.4).

## **Accounting principles**

ASSA ABLOY applies International Financial Reporting Standards (IFRS) as endorsed by the European Union. Significant accounting and valuation principles are detailed on pages 92-97 of the 2015 Annual Report. This Interim Report was prepared in accordance with IAS 34 'Interim Financial Reporting' and the Annual Accounts Act. The Interim Report for the Parent company was prepared in accordance with the Annual Accounts Act and RFR 2 'Reporting by a Legal Entity'.

ASSA ABLOY makes use of a number of financial performance measures that are not defined in the reporting rules that the company uses – so-called 'alternative performance measures'. For definitions of financial performance measures, refer to Page 18 of this Quarterly Report and to the company's latest Annual Report. To check how the financial measurements have been calculated for current and earlier periods, refer to the tabulated figures in this Quarterly Report and to the company's Annual Report. The Annual Reports for the years 1994 to 2015 appear on the company's website www.assaabloy.com.

Totals quoted in tables and statements may not always be the exact sum of the individual items because of rounding differences. The aim is that each line item should correspond to its source, and rounding differences may therefore arise.

## Transactions with related parties

No transactions that significantly affected the company's position and income have taken place between ASSA ABLOY and related parties.

## Risks and uncertainty factors

As an international Group with a wide geographic spread, ASSA ABLOY is exposed to a number of business, financial and tax-related risks. The business risks can be divided into strategic, operational and legal risks. The financial risks are related to such factors as exchange rates, interest rates, liquidity, the giving of credit, raw materials and financial instruments. Risk management in ASSA ABLOY aims to identify, control and reduce risks. This work begins with an assessment of the probability of risks occurring and their potential effect on the Group. For a more detailed description of particular risks and risk management, see the 2015 Annual Report.

### Certification

The Board of Directors and the President and CEO declare that this half-year report gives an accurate picture of the Parent Company's and the Group's operations, position and income and describes significant risks and uncertainty factors faced by the Parent Company and the companies making up the Group.

Stockholm, 18 July 2016

Lars Renström	Carl Douglas	Ulf Ewaldsson
Chairman	Vice Chairman	Board member

Eva Karlsson	Birgitta Klasén	Eva Lindqvist
Board member	Board member	Board member

Johan Molin	Jan Svensson	Ulrik Svensson
President and CEO	Board member	Board member

Bert Arleros Mats Persson

Employee representative Employee representative

# Report of Review of Interim Financial Information

### Introduction

We have reviewed the condensed interim financial information (interim report) of ASSA ABLOY (publ.) as of 30 June 2016 and the six-month period then ended. The board of directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, 18 July 2016 PricewaterhouseCoopers

Bo Karlsson Authorized Public Accountant Auditor in charge Linda Corneliusson Authorized Public Accountant

### Financial information

The Interim Report for the third quarter will be published on 21 October 2016.

A capital markets day will be held on 16 November 2016 in Stockholm, Sweden.

### Further information can be obtained from:

Johan Molin,

President and CEO, Tel: +46 8 506 485 42

Carolina Dybeck Happe,

Chief Financial Officer, Tel: +46 8 506 485 72

ASSA ABLOY is holding an **analysts' meeting at 10.00 today** at Operaterrassen in Stockholm, Sweden.

The analysts' meeting can also be followed on the Internet at www.assaabloy.com.

It is possible to submit questions by telephone on:

+46 8 5055 6476, +44 203 364 5371 or +1 877 679 2993.

This information is information that ASSA ABLOY AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 08.00 CET on 19 July 2016.

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Klarabergsviadukten 90, Stockholm, Corporate identity number: 556059-3575

No. 11/2016

Sweden

## Financial information – Group

Sales         17,082         11,284         32,334         32,735         10,242         20,459         Gross Income         6,623         7,031         12,591         13,326         Gross Income         6,623         7,031         12,591         13,326         Gross Income         6,623         7,031         12,591         13,326         Selling, administrative and R&D costs         -3,933         -4,153         -7,596         -8,070         Share of earnings in associates         52         33         76         65         50         5,071         5,321         Financial Items         -191         -181         -336         -383         Thom come from the company in the company	CONSOLIDATED INCOME STATEMENT	Q	Q2		Q2
Cost of goods sold         -10,459         -10,853         -10,742         20,459           Gross income         6,623         7,031         12,591         13,326           Selling, administrative and R&D costs         3,933         4,153         7,596         8,070           Share of earnings in associates         5         3,33         7,5         65           Operating income         2,742         2,910         5,073         5,231           Financial items         -191         181         -336         -383           Tax on income         -663         -709         -1,231         -1,284           Net income of disposal group classified as held for sale         -         7         -         1           Net income extributable to:         -         7         -         1         2         3,504         3,664           Parent company's shareholders         1,888         2,026         3,504         3,664         3,604         3,664         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604         3,604	SEK M	2015	2016	2015	2016
Gross income         6,623         7,031         12,591         13,326           Selling, administrative and R&D costs         -3,933         4,153         -7,596         -8,070           Share of earnings in associates         52         2,742         2,910         5,071         5,251           Financial items         -191         -181         -336         -383           Tax on income         -63         7.09         + 7         - 10           Net income of disposal group classified as held for sale         - 63         7.09         + 1,231         + 1,231           Net income for the period         1,888         2,026         3,504         3,664           Net income attributable to:         - 7         - 10         1         - 10         1         1         - 10         1         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 10         - 12         - 1,231         - 1,231         - 1,231         - 1,231         - 1,231         - 1,231         - 1,245         - 1,00         - 10         - 10         - 10         - 1,221         - 1,245         - 1,00         - 1,221         - 1,211         - 1,225<	Sales	,	•		
Selling, administrative and R&D costs         3,933         4,153         7,596         8,070           Share of earnings in associates         52         33         76         65           Operating income         2,742         2,910         5,073         5,231           Financial items         -191         1.81         -336         -383           Income before tax         2,551         2,729         4,735         4,938           Tax on income         -663         -709         -1,231         1,284           Net income of disposal group classified as held for sale         -         7         -         10           Net income eattributable to:         -         7         -         10           Net income attributable to:         -         8         2,026         3,504         3,664           Net income attributable to:         -         1,888         2,026         3,504         3,664           Parent company's shareholders         1,88         2,026         3,504         3,664           Earnings per share         1         1         1,82         3,15         3,30           STATEMENT OF COMPREHENSIVE INCOME         Q         Q         Q         Q         Q         Q <t< td=""><td><del>_</del></td><td>,</td><td></td><td></td><td>•</td></t<>	<del>_</del>	,			•
Share of earnings in associates         52         33         76         65           Operating income         2,742         2,910         5,071         5,321           Financial items         -191         -181         -336         -333           Income before tax         2,551         2,729         4,735         4,938           Tax on income         -663         -709         -1,231         -1,284           Net income of disposal group classified as held for sale         -         7         -         10           Net income ettributable to:         -         7         -         10           Net income attributable to:         -         7         -         10           Net income attributable to:         -         7         -         10           Parent company's shareholders         1,888         2,026         3,504         3,664           Non-controlling interest         1         0	Gross income	6,623	7,031	12,591	13,326
Principal income   2,742   2,910   5,071   5,321	Selling, administrative and R&D costs	'			
Financial items	Share of earnings in associates				
Trace   1,755   2,729   4,735   4,938     Tax on income   .663   .709   .1,231   .1,284     Net income of disposal group classified as held for sale   .7   .7   .100     Net income attributable to:   .7   .7   .100     Parent company's shareholders   .70   .0   .0   .0   .0   .0     Earnings per share   .70   .1,82   .3,15   .3,30     After dilution, SEK   .1,70   .1,82   .3,15   .3,30     STATEMENT OF COMPREHENSIVE INCOME   .2015   .2016   .3,504   .3,664     Net income   .1,888   .2,026   .3,504   .3,664     SEK M   .2015   .2016   .2015   .2016     Net income   .1,888   .2,026   .3,504   .3,664     Other comprehensive income:   .2015   .2016   .2015     Attuarial gain/loss on post-employment benefit obligations, net after tax   .2015   .2016   .2015     Total   .2015   .2016   .2015   .2015     Share of other comprehensive income of associates   .36   .75   .77   .710     Share of other comprehensive income of associates   .36   .75   .77   .701     Share of other comprehensive income of associates   .36   .75   .77   .701     State that may be reclassified subsequently to profit or loss   .36   .75   .77   .701     State of other comprehensive income of associates   .36   .75   .77   .701     State of other comprehensive income of associates   .36   .75   .77   .701     State of other comprehensive income of associates   .37   .3875     Total comprehensive income for the period   .3,024   .3,876     Total comprehensive income for the period   .3,024   .3,876     Total comprehensive income attributable to:   .3,024   .3,876     Parent company's shareholders   .3,024   .3,876   .3,876     April 2,856   .4,517   .3,876     April 2,856   .3,504   .3,648     April 2,856   .3,504   .3,648     April 2,856   .3,504   .3,876     April 2,856   .3,504   .3,648     April 2,856   .3,504     April 2,856   .3,504     April 2,856   .3,504     April 2,856	Operating income	2,742	2,910	5,071	5,321
Tax on income         -663         -709         -1,231         -1,284           Net income of disposal group classified as held for sale         -         7         -         10           Net income for the period         1,888         2,026         3,504         3,664           Net income attributable to:         -					
Net income of disposal group classified as held for sale         7         10           Net income for the period         1,888         2,026         3,504         3,664           Net income attributable to:         2         2         3,504         3,664           Non-controlling interest         1,888         2,026         3,504         3,664           Non-controlling interest         1,70         1,82         3,15         3,30           Earnings per share         1,70         1,82         3,15         3,30           after dilution, SEK         1,70         1,82         3,15         3,30           After dilution, SEK         201         2         2         2           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income:           Items that will not be reclassified to profit or loss           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         -36         75         -27         109           Net incompenensive income of associates         51         <	Income before tax	2,551	2,729	4,735	4,938
Net income for the period         1,888         2,026         3,504         3,664           Net income attributable to:         2         2         3,504         3,664           Parent company's shareholders         1,888         2,026         3,504         3,664           Non-controlling interest         0         0         0         0           Earnings per share         1,70         1.82         3,15         3,30           SEK M         1,70         1.82         3,15         3,30           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income:         1,024         -111         -275           Items that may be reclassified to profit or loss         2         7         2,7         109	Tax on income	-663	-709	-1,231	-1,284
Net income attributable to:           Parent company's shareholders         1,888         2,026         3,504         3,664           Non-controlling interest         0         0         0         0           Earnings per share         1,70         1.82         3,15         3,30           after dilution, SEK         1,70         1.82         3,15         3,30           STATEMENT OF COMPREHENSIVE INCOME         Q2         Q1-Q2         Q2           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income:         Items that will not be reclassified to profit or loss         4         -111         -275           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         -26         -111         -275         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Net investment and cashflow hedges         51         -10         66         -5           Sexchange rate differences         -879         890         1,08         383 <td></td> <td>-</td> <td>7</td> <td>-</td> <td></td>		-	7	-	
Parent company's shareholders         1,888         2,026         3,504         3,664           Non-controlling interest         0         0         0         0           Earnings per share         1.70         1.82         3.15         3.30           after dilution, SEK         1.70         1.82         3.15         3.30           STATEMENT OF COMPREHENSIVE INCOME         Q2         Q1-√         2           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income:         1         -215         -211         -275           Total         -126         -111         -275         -275         109         -126         -111         -275           Share of other comprehensive income of associates         51         -10         66         -5         -5         -27         109 <td>Net income for the period</td> <td>1,888</td> <td>2,026</td> <td>3,504</td> <td>3,664</td>	Net income for the period	1,888	2,026	3,504	3,664
Parent company's shareholders         1,888         2,026         3,504         3,664           Non-controlling interest         0         0         0         0           Earnings per share         1.70         1.82         3.15         3.30           after dilution, SEK         1.70         1.82         3.15         3.30           STATEMENT OF COMPREHENSIVE INCOME         Q²         Q¹-√         Q²-√           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income:         1         -126         -111         -275           Total         -126         -111         -275         -27         109           Share of other comprehensive income of associates         51         -10         66         -5           Exchange rate differences         -879         890         1,086					
Non-controlling interest       0       0       0       0         Earnings per share       2       2       2       3.15       3.30         STATEMENT OF COMPREHENSIVE INCOME       Q2       Q1-√2       3       3       3       3       3       3       3       3       3       3       3       3       3       6       4       3       3       6       4       3       6       4       3       6       4       3       6       4       1       2       2       2       2       1       2       2       2       2       2       2					
Earnings per share before dilution, SEK	' '	,	•		
before dilution, SEK after dilution, SEK         1.70         1.82         3.15         3.30           STATEMENT OF COMPREHENSIVE INCOME         Q2         Q1-Q2           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income: Items that will not be reclassified to profit or loss         3,504         3,664           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss         Share of other comprehensive income of associates         -36         75         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,876	Non-controlling interest	0	Ü	U	Ü
after dilution, SEK       1.70       1.82       3.15       3.30         STATEMENT OF COMPREHENSIVE INCOME       Q2       Q1-Q2         SEK M       2015       2016       2015       2016       2015       2016       2015       2016       -30       -30       -311       -275         Total       0       -126       -111       -275         Items that may be reclassified subsequently to profit or loss       -36       75       -27       109       Net investment and cashflow hedges       -36       75       -27       109         Net investment and cashflow hedges       -36       75       -27       109         Net investment and cashflow hedges       -36       75       -27       109         Net investment and cashflow hedges       -36       75       -27       109         Net investment and cashflow hedges		. =-			
STATEMENT OF COMPREHENSIVE INCOME         Q2         Q1-Q2           SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income: Items that will not be reclassified to profit or loss         State of comprehensive income to post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss         Share of other comprehensive income of associates         -36         75         -27         109           Net investment and cashflow hedges         51         10         66         -5         5         27         109           Net investment and cashflow hedges         51         10         66         -5         5         1,086         383           Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,876           Total comprehensive income attributable to:         2         2,856         4,517         3,876	·				
SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income: Items that will not be reclassified to profit or loss           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss         -36         75         -27         109           Share of other comprehensive income of associates         -36         75         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:           Parent company's shareholders         1,024         2,856         4,517         3,876	after dilution, SEK	1.70	1.82	3.15	3.30
SEK M         2015         2016         2015         2016           Net income         1,888         2,026         3,504         3,664           Other comprehensive income: Items that will not be reclassified to profit or loss           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss         -36         75         -27         109           Share of other comprehensive income of associates         -36         75         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:           Parent company's shareholders         1,024         2,856         4,517         3,876	CTATEMENT OF COMPREHENCIVE INCOME	0	2	01-	03
Net income         1,888         2,026         3,504         3,664           Other comprehensive income: Items that will not be reclassified to profit or loss         3,504         3,664           Actuarial gain/loss on post-employment benefit obligations, net after tax         0         -126         -111         -275           Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss         3         75         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:         2,856         4,517         3,876					
Other comprehensive income: Items that will not be reclassified to profit or lossActuarial gain/loss on post-employment benefit obligations, net after tax0-126-111-275Total0-126-111-275Items that may be reclassified subsequently to profit or lossShare of other comprehensive income of associates-3675-27109Net investment and cashflow hedges51-1066-5Exchange rate differences-8798901,086383Total-8649561,124487Total comprehensive income for the period1,0242,8564,5173,875Total comprehensive income attributable to: Parent company's shareholders1,0242,8564,5173,876					
Items that will not be reclassified to profit or lossActuarial gain/loss on post-employment benefit obligations, net after tax0-126-111-275Total0-126-111-275Items that may be reclassified subsequently to profit or lossShare of other comprehensive income of associates-3675-27109Net investment and cashflow hedges51-1066-5Exchange rate differences-8798901,086383Total-8649561,124487Total comprehensive income for the period1,0242,8564,5173,875Total comprehensive income attributable to: Parent company's shareholders1,0242,8564,5173,876		,	,	-,	.,
Actuarial gain/loss on post-employment benefit obligations, net after tax 0 -126 -111 -275  Total 0 -126 -111 -275  Items that may be reclassified subsequently to profit or loss  Share of other comprehensive income of associates -36 75 -27 109  Net investment and cashflow hedges 51 -10 66 -5  Exchange rate differences -879 890 1,086 383  Total -864 956 1,124 487  Total comprehensive income for the period 1,024 2,856 4,517 3,875  Total comprehensive income attributable to:  Parent company's shareholders 1,024 2,856 4,517 3,876					
Total         0         -126         -111         -275           Items that may be reclassified subsequently to profit or loss           Share of other comprehensive income of associates         -36         75         -27         109           Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:           Parent company's shareholders         1,024         2,856         4,517         3,876	·	0	-126	-111	-275
Share of other comprehensive income of associates       -36       75       -27       109         Net investment and cashflow hedges       51       -10       66       -5         Exchange rate differences       -879       890       1,086       383         Total       -864       956       1,124       487         Total comprehensive income for the period       1,024       2,856       4,517       3,875         Total comprehensive income attributable to:         Parent company's shareholders       1,024       2,856       4,517       3,876		0	-126	-111	-275
Net investment and cashflow hedges         51         -10         66         -5           Exchange rate differences         -879         890         1,086         383           Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:           Parent company's shareholders         1,024         2,856         4,517         3,876	Items that may be reclassified subsequently to profit or loss				
Net investment and cashflow hedges         51 cash per	Share of other comprehensive income of associates	-36	75	-27	109
Total         -864         956         1,124         487           Total comprehensive income for the period         1,024         2,856         4,517         3,875           Total comprehensive income attributable to:         Parent company's shareholders         1,024         2,856         4,517         3,876	·	51	-10	66	-5
Total comprehensive income for the period 1,024 2,856 4,517 3,875  Total comprehensive income attributable to: Parent company's shareholders 1,024 2,856 4,517 3,876	Exchange rate differences	-879	890	1,086	383
Total comprehensive income attributable to: Parent company's shareholders  1,024 2,856 4,517 3,876	Total	-864	956	1,124	487
Parent company's shareholders 1,024 2,856 4,517 3,876	Total comprehensive income for the period	1,024	2,856	4,517	3,875
Parent company's shareholders 1,024 2,856 4,517 3,876	Total comprehensive income attributable to:				
	•	1,024	2,856	4,517	3,876
	Non-controlling interest	'			

## Financial information – Group

CONSOLIDATED BALANCE SHEET		31 Dec	30 3	lun
SEK M		2015	2015	2016
ASSETS				
Non-current assets				
Intangible assets		51,863	50,811	53,539
Property, plant and equipment		7,562	7,520	7,884
Investments in associates		1,910	1,901	2,037
Other financial assets		77	73	87
Deferred tax assets		1,434	1,470	1,712
Total non-current assets		62,847	61,774	65,259
Current assets				
Inventories		8,348	8,735	8,907
Trade receivables		11,775	11,883	12,833
Other current receivables and investments		2,707	3,119	3,446
Cash and cash equivalents		501	646	564
Asset of disposal group classified as held for sale		-	-	235
Total current assets		23,330	24,382	25,984
TOTAL ASSETS		86,177	86,157	91,243
EQUITY AND LIABILITIES				
Equity  Described as a second of the second		41 575	20 105	42.440
Parent company's shareholders		41,575 4	38,105 4	42,449
Non-controlling interest		41,579	38,110	42,452
Total equity		41,373	30,110	72,732
Non-current liabilities				
Long-term loans		15,568	16,495	15,805
Deferred tax liabilities		2,031	1,751	2,050
Other non-current liabilities and provisions		6,567	7,881	6,239
Total non-current liabilities		24,166	26,127	24,094
Current liabilities				
Short-term loans		4,574	7,861	8,736
Trade payables		6,553	5,613	6,336
Other current liabilities and provisions		9,305	8,446	9,516
Liabilities of disposal group classified as held for sale			-	109
Total current liabilities		20,432	21,920	24,697
TOTAL EQUITY AND LIABILITIES		86,177	86,157	91,243
CHANGES IN CONSOLIDATED EQUITY	Equity att	ributable to:		
	Parent	Non-		
	company's	controlling		Total
SEK M	shareholders	interest		equity
Opening balance 1 January 2015	36,096	2		36,098
Net income	3,504	0		3,504
Other comprehensive income	1,014	0		1,013
Total comprehensive income	4,517	0		4,517
Dividend Stack purchase plans	-2,407 -102	- -		-2,407 -103
Stock purchase plans Change in pon-controlling interest		2		-102 3
Change in non-controlling interest  Total transactions with parent company's shareholders	-2,508	2		-2,506
Closing balance 30 June 2015	38,105	4		38,110
Closing balance 30 Julie 2013	30,103	·		50,110
Opening balance 1 January 2016	41,575	4		41,579
Net income	3,664	0		3,664
Other comprehensive income	212	0		212
Total comprehensive income	3,876	-1		3,875
Dividend	-2,944	-		-2,944
Stock purchase plans	-59	-		-59
Total transactions with parent company's shareholders	-3,002	-		-3,002

Closing balance 30 June 2016

## Financial information – Group

CONSOLIDATED CASH FLOW STATEMENT	Q:	2	Q1-	Q2
SEK M	2015	2016	2015	2016
OPERATING ACTIVITIES				
Operating income	2,742	2,910	5,071	5,321
Depreciation and amortization	374	395	705	771
Restructuring payments	-60	-50	-150	-146
Other non-cash items	-74	-26	-76	-43
Cash flow before interest and tax	2,983	3,229	5,550	5,904
Interest paid and received	-200	-228	-270	-322
Tax paid on income	-371	-478	-1,082	-1,777
Cash flow before changes in working capital	2,412	2,523	4,197	3,805
Changes in working capital	-526	-139	-2,248	-1,975
Cash flow from operating activities	1,886	2,384	1,949	1,830
Cash now from operating activities	1,000	2,304	1,949	1,030
INVESTING ACTIVITIES				
Net investments in intangible assets and property, plant and equipment	-327	-394	-670	-736
Investments in subsidiaries	-780	-485	-1,758	-1,462
Investments in associates	-	-	-	-1
Disposals of subsidiaries	-	-50	-	-50
Other investments and disposals	0	0	0	0
Cash flow from investing activities	-1,106	-927	-2,428	-2,248
FINANCING ACTIVITIES				
Dividends	-2,407	-2,944	-2,407	-2,944
Acquisition of non-controlling interest	-757	-27	-757	-27
Net cash effect of changes in borrowings	2,524	1,489	3,595	3,448
Cash flow from financing activities	-639	-1,481	432	477
CASH FLOW	141	-25	-47	60
CASH AND CASH EQUIVALENTS				
Cash and cash equivalents at beginning of period	515	578	667	501
Cash flow	141	-25	-47	60
Effect of exchange rate differences	-11	10	25	3
Cash and cash equivalents in disposal group held for sale	-	0	-	0
Cash and cash equivalents at end of period	646	564	646	564

KEY RATIOS		Q1-	-Q2
	2015	2015	2016
Return on capital employed, %	17.8	16.2	15.8
Return on shareholders' equity, %	19.8	18.9	17.4
Equity ratio, %	48.2	44.2	46.5
Interest coverage ratio, times	16.7	16.3	15.0
Total number of shares at the end of period, thousands	1,112,576	1,112,576	1,112,576
Number of shares outstanding at the end of period, thousands	1,110,776	1,110,776	1,110,776
Weighted average number of outstanding shares, thousands	1,110,776	1,110,776	1,110,776
Weighted average number of outstanding shares after dilution, thousands	1,110,776	1,110,776	1,110,776
Average number of employees	45,994	45,388	46,998

## Financial information – Parent company

INCOME STATEMENT		Q1-	Q2
SEK M	2015	2015	2016
Operating income	1,351	524	875
Income before appropriations and tax	2,193	437	1,497
Net income	2,725	328	1,332

BALANCE SHEET	31 Dec	30 :	Jun
SEK M	2015	2015	2016
Non-current assets	35,138	35,487	35,694
Current assets	9,410	7,711	8,315
Total assets	44,548	43,198	44,009
Facility	20 552	17,897	18,883
Equity	20,553	,	•
Non-current liabilities	8,153	8,482	7,931
Current liabilities	15,842	16,819	17,195
Total equity and liabilities	44,548	43,198	44,009

## Quarterly information – Group

SEK M   2015   2015   2015   2015   2015   2015   2015   2016	THE GROUP IN SUMMARY	Q1	Q2	Q3	Q4	Q1-Q2	Year	Q1	Q2	01-02	Last 1
Digraphic growth   576											month
Gross income (Cest Information	Sales	15,252	17,082	17,465	18,301	32,334	68,099	15,891		33,785	69,55
Grossmarigin Gross											
Departing income before degr. 8 amort. (EBITDA)   2,659   3,117   3,305   5,092   1,			-		-		-				27,12
Perentagin amagin (ERITTA)   17.4%   18.7%   19.1%   18.6%   17.9%   18.4%   17.9%   18.6%   17.9%   18.6%   17.9%   18.9%   18.9%   17.9%   18.9%   17.9%   18.9%											39.0
Separestation and amontizazion   331   374   360   368   775   1,433   376   395   771     Separating income (EBIT)   15,39k   16,19k   17,09k   16,69k   15,79k   16,39k   17,09k   16,59k   17,09k   17,00k   17,09k   17,09k   17,09k   17,00k			-	-	•		-			-	12,82
Deperating income (EBIT)   2,329   2,742   2,701   1,070   2,111   1,910   5,211   1,070   1	. , ,										18.4
15,399   1	·										-1,49
International laters   1.45   1.91   1.74   1.87   3.35   6.967   2.01   1.81   3.83   1.00			-	-	-		-			-	<b>11,32</b> 16.3
PREMATING CASH FLOW   1,48   1,57   2,786   2,851   4,735   10,382   2,700   1,290   1,294   1,296											-74
Poet mangin (EBT) Act a monome of disposal group classified as held for sale  vet income for the period  1,616 1,888 2,069 2,120 3,504 7,693 1,638 2,026 3,646 80n-controlling interest  1,616 1,888 2,069 2,120 3,504 7,693 1,638 2,026 3,664 80n-controlling interest  1,016 1,888 2,069 2,120 3,504 7,693 1,638 2,026 3,664 80n-controlling interest  1,016 1,888 2,069 2,120 3,504 7,693 1,638 2,026 3,664 80n-controlling interest  2015 2015 2015 2015 2015 2015 2015 201											10,58
Take on income   1568   1663   1727   1731   1,231   2,669   174   1709   1,284   12			-	-	-					-	15.2
Net income for the period   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,069   2,120   3,504   7,693   1,638   2,026   3,664   1,616   1,888   2,026   3,664   1,616   1,888   2,026   3,664   1,616   1,888   2,026   3,664   1,616   1,888   2,026   3,664   1,616   1,888   2,069   2,120   3,044   1,638   2,026   3,664   1,616   1,888   1,638   2,026   3,664   1,616   1,888   1,638   2,026   3,664   1,616   1,888   1,638	3 ( )										-2,74
Net income for the period  Net income attributable to:  1,616		-	-	-	-		-				<b>-,</b> ,
Parent company's shareholders		1,616	1,888	2,069	2,120	3,504	7,693		2,026		7,85
arrent company's shareholders											
Non-controlling interest   Q		1 616	1 000	2.060	2 120	2 504	7 602	1 620	2.026	2 664	7,85
Part	• •										7,0
MANGE IN NET DEST   1	ion-controlling interest	0	0	0	0	0	0	U	U	U	
MANGE IN NET DEST   1											
Depertating income (EBIT)											
Percelation and amortization   331   374   360   368   705   1,433   376   395   771     Percelation and amortization   -344   -327   -344   -327   -670   -1,241   -342   -394   -736     Change in working capital   -1,722   -526   -115   .1861   -2,248   -502   -1,836   -139   -1,975     Change in working capital   -1,722   -526   -115   .861   -2,248   -502   -1,836   -139   -1,975     Change in working capital   -1,722   -266   -154   -1861   -2,248   -940   -228   -322     Change in working capital   -1,722   -267   -1,816   -2,248   -2,21   -7.69   -177   -7.60   -43     Change In Mer Death in Merceland   -1,722   -1,816   -1,252   -1,816   -2,248   -2,14   -2,25   -1,816   -2,248   -2,248   -2,218   -2,251   -2,252   -2,289   -2,618   -2,251     Change In Mer Death in Merceland   -2,237   -2,138   -2,257   -2,513   -2,257   -2,258   -2,269   -2,618   -2,259   -2,259   -2,269   -2,268   -2,258											mont
Per part	. ,										11,3
CHANGE IN WORKING capital 1,722 5,25 1,15 1,861 5,24 8 5,02 1,185 1,975	·										1,49
Part	·										-1,3
					,						-2 -6
Special Cash flow   September   Septembe	·										-bi
Change   C											10,45
Change In NET DEBT   2015   2015   2015   2015   2015   2015   2015   2015   2015   2016	•		-	-	-		-			-	0.
SEK M         2015         2015         2015         2015         2015         2015         2016         2017         2018         2018         21,007         2018         21,007         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018         2018	pperating cash now/meone before tax	0.24	0.70	1.01	1.02	0.55	0.50	0.25	0.52	0.01	0.
Mathematical Example	HANGE IN NET DERT	01	02	03	04	01-02	Voor	01	02	01-02	
Left debt at beginning of period   22,337   25,184   26,579   25,113   22,327   22,327   22,269   24,681   22,269   perating cash flow   5-20   -1,991   -2,816   -4,625   -2,511   -9,952   -4,98   -2,519   -3,011   6   20,01					-						
Net page   1,000											
Tax paid	•										
1,345   1,345   1,346   1,345   1,546   1,345   1,345   1,345   1,346   1,345   1,34											
Dividend 2,407 2,407 2,407 2,407 - 2,944 2,944 2,944 2,441 2,241 2,944 2,944 2,441 2,441 2,141	·										
Net debt of disposal group classified as held for sale   1, 2	·	-		-	-			-	2,944		
Second   1,392   -7.13   313   -1.36   6.78   8.55   -49   7.46   6.79   7.46	Actuarial gain/loss on post-employment benefit obligations	206	-274	70	-152	-68	-150	221	186	407	
Net debt at end of period Net debt/Equity ratio  25,184   26,579   25,131   22,269   26,579   22,269   24,681   27,122	Net debt of disposal group classified as held for sale	-	-	-	-	-	-	0	0	0	
NET DEBT Q1 Q2 Q3 Q4 Q1-Q2 Part Debt Q1 Q2 Q3 Q4 Q1-Q2 Part Q1 Q2 Q1-Q2 Part Q1 Q1 Q2 Q1-Q2 Part Q1 Q1 Q2 Q1-Q2 Part Q1 Q2 Q1-Q2 Part Q1 Q1 Q2 Q1-Q2 Part Q1 Q1 Q2 Q1-Q2 Part Q1	Exchange rate differences and other	1,392	-713	313	-136	678	855	-49	746	697	
NET DEBT Q1 Q2 Q3 Q4 Q1 Q4 Q4 Q4 Q4 Q4 Q4 Q5		25,184	26,579		22,269		22,269			27,122	
SEK M   2015   2015   2015   2015   2015   2015   2015   2015   2016	Net debt/Equity ratio	0.64	0.70	0.63	0.54	0.70	0.54	0.58	0.64	0.64	
SEK M   2015   2015   2015   2015   2015   2015   2015   2015   2016											
Continuation   Cont			_		-			_			
CAPITAL EMPLOYED AND FINANCING  Q1 Q2 Q3 Q4 Capital employed of which other intangible assets and property, plant and equipment of which other intangible assets and property, plant and equipment sheld for sale sher share shear share shear share shear share shear share shear share shear share share share shear share shear share shear share shear share share shear s											
APPITAL EMPLOYED AND FINANCING Capital employed of which goodwill of which goodwill property, plant and equipment of which investments in associates property, plant and equipment of which investments in associates sheld for sale elet debt con-controlling interest sheld for sale elet debt con-controlling interest 20,184 20,	<del>_</del>										
Sersion provisions   3,260   2,984   2,954   2,761   3,002   3,258     Sther non-current interest-bearing liabilities   16,497   16,495   17,453   15,568   15,668   15,805     Current interest-bearing liabilities including derivatives   6,235   7,992   5,669   4,653   6,893   8,881     Cotal   25,184   26,579   25,131   22,269   24,681   27,122     CAPITAL EMPLOYED AND FINANCING   Q1   Q2   Q3   Q4   Q1   Q2     Capital employed   64,699   64,689   65,070   63,848   67,124   69,449     Of which goodwill   43,092   41,818   42,404   42,777   43,098   44,387     Of which other intangible assets and property, plant and equipment   16,324   16,512   16,693   16,649   16,613   17,036     Of which investments in associates   1,890   1,901   1,934   1,910   1,970   2,037     Assets and liabilities of disposal group classified is held for sale   25,184   26,579   25,131   22,269   24,681   27,122     On-controlling interest   2   4   4   4   4   4     Charlet Shareholders' equity   39,513   38,105   39,935   41,575   42,551   42,449     ONATA PER SHARE   Q1   Q2   Q3   Q4   Q1-Q2   Year   Q1   Q2   Q1-Q2     CAPITAL EMPLOYED AND FINANCING   16,613   17,636   2016											
16,497   16,495   17,453   15,568   15,668   15,805   15,805   15,668   15,805   15,805   15,668   15,805   1	•										
CAPITAL EMPLOYED AND FINANCING   Q1   Q2   Q3   Q4   Q1   Q4   Q4   Q4   Q4   Q4   Q4											
CAPITAL EMPLOYED AND FINANCING   Q1   Q2   Q3   Q4   Q1   Q2   Q4   Q4   Q4   Q4   Q4   Q4   Q4											
SEK M         2015         2015         2015         2015         2015         2016 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>											
SEK M         2015         2015         2015         2015         2015         2016 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>											
SEK M         2015         2015         2015         2015         2015         2016 <t< td=""><td>CAPITAL EMPLOYED AND FINANCING</td><td>Q1</td><td>Q2</td><td>Q3</td><td>Q4</td><td></td><td></td><td>Q1</td><td>Q2</td><td></td><td></td></t<>	CAPITAL EMPLOYED AND FINANCING	Q1	Q2	Q3	Q4			Q1	Q2		
of which goodwill 43,092 41,818 42,404 42,777 43,098 44,387 of which other intangible assets and property, plant and equipment 16,324 16,512 16,693 16,649 16,613 17,036 of which investments in associates 1,890 1,901 1,934 1,910 1,970 2,037 assets and liabilities of disposal group classified is held for sale 25,184 26,579 25,131 22,269 24,681 27,122 and concontrolling interest 2 4 4 4 4 4 3 and concontrolling interest 3 2 4 4 4 4 4 4 4 3 and concontrolling interest 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	SEK M										
of which other intangible assets and property, plant and equipment 16,324 16,512 16,693 16,649 16,613 17,036 of which investments in associates 1,890 1,901 1,934 1,910 1,970 2,037 kssets and liabilities of disposal group classified is held for sale 25,184 26,579 25,131 22,269 24,681 27,122 klon-controlling interest 2 4 4 4 4 4 4 3 kshareholders' equity 39,513 38,105 39,935 41,575 42,551 42,449		64,699	64,689	65,070	63,848			67,124	69,449		
property, plant and equipment 16,324 16,512 16,693 16,649 16,613 17,036 of which investments in associates 1,890 1,901 1,934 1,910 1,970 2,037 lassets and liabilities of disposal group classified is held for sale 25,184 26,579 25,131 22,269 24,681 27,122 late debt 25,184 26,579 25,131 22,269 24,681 27,122 late debt 25,184 26,579 25,131 22,269 24,681 27,122 late debt 39,513 38,105 39,935 41,575 42,551 42,449 late debt 25,184 26,579 25,131 22,269 24,681 27,122 late debt 25,184 26,579 26,184 26,184 26,184 26,184 26,184 26,184 26,184 26,184 26,184		43,092	41,818	42,404	42,777			43,098	44,387		
of which investments in associates 1,890 1,901 1,934 1,910 1,970 2,037 Assets and liabilities of disposal group classified sheld for sale 25,184 26,579 25,131 22,269 24,681 27,122 Aon-controlling interest 2 4 4 4 4 4 3 And Shareholders' equity 39,513 38,105 39,935 41,575 42,551 42,449  DATA PER SHARE Q1 Q2 Q3 Q4 Q1-Q2 Year Q1 Q2 Q1-Q2 SEK 2015 2015 2015 2016 2016 2016											
ASSETS and liabilities of disposal group classified is held for sale 25,184 26,579 25,131 22,269 24,681 27,122 260 24,681 27,122 260 24,681 27,122 260 24,681 27,122 260 24,681 27,122 260 24 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4											
111   126   125   126   126   126   127   127   127   127   127   128		1,890	1,901	1,934	1,910			1,970	2,037		
25,184   26,579   25,131   22,269   24,681   27,122   2	. 3 .										
Non-controlling interest   2   4   4   4   4   4   4   4   4   4		-	-	-	-						
Shareholders equity     39,513     38,105     39,935     41,575     42,551     42,449       DATA PER SHARE     Q1     Q2     Q3     Q4     Q1-Q2     Year     Q1     Q2     Q1-Q2       SEK     2015     2015     2015     2015     2015     2015     2015     2016     2016     2016											
DATA PER SHARE Q1 Q2 Q3 Q4 Q1-Q2 Year Q1 Q2 Q1-Q2 SEK 2015 2015 2015 2015 2015 2016 2016 2016	<del>_</del>		4					4	3		
SEK 2015 2015 2015 2015 2015 2016 2016 2016 2016	Shareholders' equity	39,513	38,105	39,935	41,575			42,551	42,449		
SEK 2015 2015 2015 2015 2015 2016 2016 2016 2016											
									-		
Earnings per share after tax and dilution 1.45 1.70 1.86 1.91 3.15 6.93 1.47 <b>1.82 3.30</b>											
Shareholders' equity per share after dilution 35.57 34.31 35.95 37.43 34.31 37.43 38.31 38.22 38.22											

## Reporting by division

Q2 and 30 Jun							Glo	bal	Entr	ance				
	EM	EA	Ame	ricas	Asia F	Pacific	Techno	ologies	Syst	ems	Oth	er	То	tal
SEK M	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016
Sales, external	3,981	4,152	3,934	4,268	2,570	2,332	2,296	2,402	4,301	4,740	0	0	17,082	17,894
Sales, internal	87	83	19	23	223	186	19	21	24	27	-373	-341	-	-
Sales	4,068	4,234	3,953	4,291	2,793	2,518	2,315	2,424	4,325	4,767	-373	-341	17,082	17,894
Organic growth	5%	6%	5%	8%	-2%	-6%	10%	5%	5%	4%	-	-	4%	4%
Share of earnings in associates	-	-	-	-	5	5	-	-	47	28	-	-	52	33
Operating income (EBIT)	614	649	870	949	403	355	417	447	556	628	-117	-118	2,742	2,910
Operating margin (EBIT)	15.1%	15.3%	22.0%	22.1%	14.4%	14.1%	18.0%	18.5%	12.9%	13.2%			16.1%	16.3%
Capital employed	13,929	14,053	13,931	14,900	11,732	12,434	9,791	10,483	16,592	17,640	-1,285	-61	64,689	69,449
- of which goodwill	7,687	7,953	9,413	10,300	7,780	7,683	7,317	7,545	9,621	10,905	-	-	41,818	44,387
- of which other intangible assets and														
property, plant and equipment	3,171	3,214	3,100	3,304	3,945	3,898	2,239	2,296	3,965	4,214	92	111	16,512	17,036
- of which investments in associates	8	8	-	-	438	495	-	-	1,455	1,533	-	-	1,901	2,037
Return on capital employed	17.4%	18.4%	24.5%	26.0%	14.0%	11.5%	16.9%	17.4%	13.1%	13.7%	-	-	16.6%	16.9%
Operating income (EBIT)	614	649	870	949	403	355	417	447	556	628	-117	-118	2,742	2,910
Depreciation and amortization	112	102	75	79	68	68	59	82	59	62	2	2	374	395
Net capital expenditure	-123	-104	-82	-103	-57	-59	-39	-67	-19	-55	-6	-5	-327	-394
Change in working capital	-247	-67	92	203	-152	-1	-281	-143	7	-4	55	-127	-526	-139
Cash flow	355	581	955	1,127	261	362	155	320	603	632	-65	-248	2,264	2,772
Non-cash items											-74	-26	-74	-26
Interest paid and received											-200	-228	-200	-228
Operating cash flow <sup>1)</sup>													1,991	2,519

Q1-Q2 and 30 Jun
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Q1-Q2 and 30 Jun														
	F	MEA	Am	nericas	Asia I	Pacific	Glo	bal ologies	Entra Syst	ance ems	Oth	ner	To	tal
SEK M	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016
Sales, external	7,853	8.090	7,578	8,212	4,240	3,947	4,350	4,534	8,313	9.002	0	0	32,334	
Sales, internal	159	149	39	49	399	329	37	36	54	56	-688	-619	,	-
Sales	8,012	8,238	7,617	8,260	4,640	4,276	4,386	4,570	8,366	9,058	-688	-618	32,334	33,785
Organic growth	4%	4%	6%	7%	-2%	-5%	10%	3%	5%	4%	-	-	4%	4%
Share of earnings in associates	_	_	-	_	11	9	-	_	65	56	_	_	76	65
Operating income (EBIT)	1,240	1,283	1,641	1,773	592	528	777	810	1,042	1,157	-220	-230	5,071	5,321
Operating margin (EBIT)	15.5%	15.6%	21.5%	21.5%	12.8%	12.4%	17.7%	17.7%	12.5%	12.8%	-	-	15.7%	15.7%
Capital employed	13,929	14,053	13,931	14,900	11,732	, -	9,791	10,483	16,592		-1,285	-61	64,689	
- of which goodwill	7,687	7,953	9,413	10,300	7,780	7,683	7,317	7,545	9,621	10,905	-	-	41,818	44,387
- of which other intangible assets and														
property, plant and equipment	3,171	3,214	3,100	3,304	3,945	3,898	2,239	2,296	3,965	4,214	92	111		17,036
<ul> <li>of which investments in associates</li> </ul>	8	8	-	-	438	495	-	-	1,455	1,533	-	-	1,901	2,037
Return on capital employed	18.5%	18.7%	23.6%	24.8%	10.5%	8.7%	17.7%	16.0%	12.5%	13.3%	-	-	16.2%	15.8%
Operating income (EBIT)	1,240	1,283	1.641	1.773	592	528	777	810	1.042	1,157	-220	-230	5,071	5,321
Depreciation and amortization	204	201	148	156	133	136	105	150	113	126	2	3	705	771
Net capital expenditure	-247	-196	-141	-196	-114	-127	-122	-108	-38	-102	-7	-7	-670	
Change in working capital	-624	-520	-536	-335	-561	-396	-475	-422	-51	-146	0	-156	-2,248	-1,975
Cash flow <sup>1)</sup>	573	768	1,111	1,397	49	142	285	430	1,066	1,034	-226	-390	2,857	3,381
			•	·					•				•	•
Non-cash items											-76	-43	-76	-43
Interest paid and received											-270	-322	-270	-322
Operating cash flow <sup>1)</sup>													2,511	3,017
Average number of employees	10,727	10,921	7,777	8,953	13,780	12,753	3,440	3,823	9,431	10,315	231	234	45,388	46,998

 $<sup>^{\</sup>scriptscriptstyle 1)}$  Excluding restructuring payments.

## Reporting by division

### Year and 31 Dec

	EM	EA	Ame	ricas	Asia F	acific	Glo Techno	bal ologies		ance ems	Oth	ner	То	tal
SEK M	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
Sales, external	14,519	16,220	12,096	15,588	7,755	9,401	7,147	9,031	15,325	17,858	0	0	56,843	68,099
Sales, internal	233	304	60	76	581	770	59	69	84	98	-1,017	-1,317	-	-
Sales	14,753	16,524	12,156	15,665	8,336	10,171	7,207	9,100	15,409	17,957	-1,017	-1,317	56,843	68,099
Organic growth	3%	4%	4%	7%	1%	-3%	1%	7%	4%	5%	-	-	3%	4%
Share of earnings in associates	-	-	-	-	23	16	-	-	109	118	-	-	132	134
Operating income (EBIT)	2,432	2,620	2,613	3,363	1,187	1,436	1,368	1,647	2,054	2,436	-398	-422	9,257	11,079
Operating margin (EBIT)	16.5%	15.9%	21.5%	21.5%	14.2%	14.1%	19.0%	18.1%	13.3%	13.6%	-	-	16.3%	16.3%
Capital employed	12,299	12,916	12,909	13,908	9,810	11,689	8,239	9,815	16,245	16,030	-1,077	-509	58,425	63,848
- of which goodwill	7,247	7,857	9,000	9,903	7,931	7,690	5,984	7,437	9,615	9,891	-	-	39,778	42,777
- of which other intangible and														
property, plant and equipement	3,051	3,210	2,982	3,184	3,137	3,908	1,711	2,300	4,021	3,939	87	107	14,990	16,649
- of which investments in associates	9	8	-	0	414	452	-	-	1,438	1,450	-	-	1,861	1,910
Return on capital employed	21.0%	20.4%	23.1%	24.1%	14.2%	12.6%	19.6%	18.8%	13.1%	14.9%	-	-	16.9%	17.8%
Operating income (EBIT)	2,432	2,620	2,613	3,363	1,187	1,436	1,368	1,647	2,054	2,436	-398	-422	9,257	11,079
Depreciation and amortization	351	398	237	300	183	268	182	232	212	231	-2	4	1,163	1,433
Net capital expenditure	-397	-349	-243	-326	-275	-238	-204	-212	-141	-94	-11	-24	-1,271	-1,241
Change in working capital	-98	-47	31	-120	-164	-231	-63	-110	-118	63	109	-57	-303	-502
Cash flow <sup>1)</sup>	2,288	2,622	2,637	3,217	931	1,235	1,282	1,557	2,007	2,637	-302	-499	8,845	10,770
Non-cash items											-150	-269	-150	-269
Interest paid and received											-457	-548	-457	-548
Operating cash flow <sup>1)</sup>													8,238	9,952
Average number of employees	10,678	10,886	7,193	7,957	13,439	13,651	3,331	3,583	9,420	9,686	208	231	44,269	45,994

<sup>1)</sup> Excluding restructuring payments.

## Financial information - Notes

### NOTE 1 SALES BY CONTINENT

	Q	2	Q1-Q2		
SEK M	2015	2016	2015	2016	
Europe	6,230	6,679	12,306	12,935	
North America	6,623	7,016	12,516	13,354	
Central- and South America	375	484	749	925	
Africa	210	213	408	404	
Asia	3,017	2,888	5,147	5,006	
Pacific	627	613	1,208	1,160	
Total	17,082	17,894	32,334	33,785	

### NOTE 2 BUSINESS COMBINATIONS

_	Q2		Q1-	Q2
SEK M	2015	2016	2015	2016
Purchase prices				
Cash paid for acquisitions during the period	559	327	1,316	1,171
Holdbacks and deferred considerations for acquisitions during the period	0	55	727	178
Adjustment of purchase prices for acquisitions in prior years	-11	0	-11	-91
Total	548	382	2,032	1,259
Acquired assets and liabilities at fair value				
Intangible assets	608	2	1,119	2
Property, plant and equipment	110	40	114	280
Financial assets	10	14	16	71
Inventories	53	28	95	87
Current receivables and investments	109	58	171	116
Cash and cash equivalents	71	29	92	141
Non-controlling interests	-3		-3	
Non-current liabilities	-283	55	-411	-184
Current liabilities	-54	-90	-132	-338
Total	621	136	1,061	175
Goodwill	-73	246	972	1,084
Channel in seal and s				
Change in cash and cash equivalents due to acquisitions	550	227	4 246	
Cash paid for acquisitions during the period	559	327	1,316	1,171
Cash and cash equivalents in acquired subsidiaries	-71	-29	-92	-141
Paid holdbacks and deferred considerations for acquisitions in previous years	292	186	534	432
Total	780	485	1,758	1,462

Fair value adjustments of acquired net assets from acquisitions made in previous periods are included in the above table.

### NOTE 3 FAIR VALUE AND CARRYING AMOUNT ON FINANCIAL ASSETS AND LIABILITIES

30 June 2016			Financial instruments at fair value			
	Carrying	Fair				
SEK M	amount	value	Level 1	Level 2	Level 3	
Financial assets						
Financial assets at fair value through profit and loss	77	77		77		
Available-for-sale financial assets	11	11				
Loans and other receivables	15,435	15,435				
Derivative instruments - hedge accounting	142	142		142		
Financial liabilities						
Financial liabilities at fair value through profit and loss	2,303	2,303		124	2,179	
Financial liabilities at amortized cost	30,877	31,224				
Derivative instruments - hedge accounting	21	21		21		

31 December 2015			Financial instruments at fair value			
	Carrying	Fair				
SEK M	amount	value	Level 1	Level 2	Level 3	
Financial assets						
Financial assets at fair value through profit and loss	27	27		27		
Available-for-sale financial assets	11	11				
Loans and other receivables	14,219	14,219				
Derivative instruments - hedge accounting	121	121		121		
Financial liabilities						
Financial liabilities at fair value through profit and loss	2,695	2,695		55	2,640	
Financial liabilities at amortized cost	26,695	26,890				
Derivative instruments - hedge accounting	25	25		25		



## Definitions of financial performance measures

### Organic growth

Change in sales for comparable units after adjustments for acquisitions and exchange rate effects.

### Operating margin (EBITDA)

Operating income before depreciation and amortization as a percentage of sales.

#### Operating margin (EBIT)

Operating income as a percentage of sales.

### Profit margin (EBT)

Income before tax as a percentage of sales.

#### Operating cash flow

See the table on operating cash flow for detailed information. For relationship between operating cash flow and cash flow from operating activities see the company's last Annual Report.

#### Net capital expenditure

Investments in tangible and intangible assets less disposals of tangible and intangible assets.

#### Depreciation

Depreciation and amortization of intangible and tangible assets.

### Net debt

Interest-bearing liabilities less interest-bearing assets.

### Capital employed

Total assets less interest-bearing assets and non-interestbearing liabilities including deferred tax liability.

#### **Equity ratio**

Shareholders' equity as a percentage of total assets.

#### Interest coverage ratio

Income before tax plus net interest divided by net interest.

### Return on shareholders' equity

Net income attributable to parent company's shareholders as a percentage of average parent company's shareholders equity.

### Return on capital employed

Income before tax plus net interest as a percentage of average capital employed.